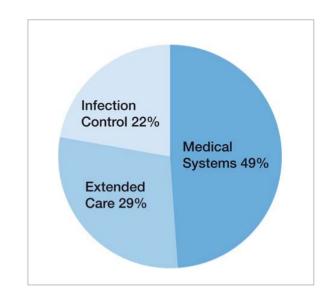
GOLDMAN SACHS EUROPEAN MEDTECH CONFERENCE 2009

JOHAN MALMQUIST, CEO

Getinge today

Revenues*: SEK 24 billion

Associates: 12 800









^{*} Estimated revenues 2009 SEK



Structural changes in the Getinge Group for improved earnings growth:

- Increased exposure to therapeutic areas
- Expanding recurring revenue base: from 25% → 45% of total revenue
- Increased exposure to faster growing emerging markets: from 15% → 22% of total revenue

Strategic cornerstones

- Market leadership
- Integrated solutions
- Customer relationships

04 111 41		
Sterilization	no 1	Internated
Disinfection	no 1	Integrated
		Infection Control
Patient Handling	no 1	solutions
Hygiene Systems	no 1	
Wound Care/TS	no 2	Integrated solutions
IPC / DVT	no 1	for health care
		ergonomics
Surgical Tables	no 1	
Surgical Lights	no 1	Integrated solutions
Ceiling Pendants	no 2	for surgical
		procedures
EVU	no 4	
EVH	no 1	
Beating heart surgery	no 2	Integrated
Anastomosis CABG	no 1	solutions for
Vascular grafts AAA, TAA	no 1	cardiac and
,	110 1	vascular surgery
Cardiac Assist IABP	no 1	
Ventilation	no 1	



Group financial targets

- 15% year over year average growth of pre tax earnings
- To reach and maintain an EBITA-margin of 18-19 %
- Cash flow generation to sustain an external growth rate of 10 %

We believe we can continue to outgrow our market by ~ 2% in coming year

- Increased exposure to faster growing emerging markets
- Sales synergies from recent acquisitions: Huntleigh, Cardiac
 & Vascular Surgery divisions and Datascope
- Continued investments in product development has expanded our market potential

We believe that we can continue to strengthen our operating margins by:

- Ongoing realization of cost synergies from recent and pending acquisitions. Declining integration costs.
- Improved cost position through supply chain enhancement
- Exposure to product segments with higher profitability
- Introduction of new products with higher profitability potential

Actual	2006	2007	2008	Target	Comments
EBITA-margin	15.5%	16.1%	17.8%	18-19%	upward revision

Integration of Datascope

Cost synergies of 170 MSEK from 2010 onwards

- Redundant HQ structure
- US delisting
- Merged sales companies
- Revenue synergies from geographical and product complementarities



Integration of Cardiac and Vascular surgery divisions

- Cost synergies of 100 120 MSEK from 2010 onwards
 - Plant consolidation and administrative efficiencies
- Revenue synergies from geographical and product complementarities



Innovation and product development has not been fully exploited as a means of increasing growth across all business areas



Cardiohelp. World's smallest, portable heart and lung support device.



Fusion graft.
Reinforced vessel implant made of PFTE with an external textile casing.



FLOW-i. Anaesthesia system with superior clinical performance and cost of ownership.



ED-flow. High capacity disinfector for flexible endoscopes.

External growth will continue to play an important role in realizing both strategic and financial targets:

Medical Systems

- Cardiovascular: Vascular interventions and Cardiac assist
- Surgical Workplaces: Surgical tools

Extended Care

- Therapeutic surfaces/wound care USA
- Technology and product bolt-on's

Infection Control

- Consumables/Chemistry
- Technology and product bolt-on's

Outlook 2009

- We expect revenues to grow organically by 2 3%
- We expect pre tax profit to grow by 15% including integration costs of 200 MSEK relating to Datascope acquisition
- We expect net gearing to improve significantly