

# Cooperating with you for long term success

## Value Creation Partnership

As a leading manufacturer of premium hospital equipment, medical devices and IT solutions, Getinge helps you improve healthcare efficiency and create additional value. Aligned with your hospital strategy and goals, we partner with you to identify both opportunities and challenges. We always have a focus on improving patient related outcomes and reducing your operating costs.



### Improved care outcomes and use of resources

With our services, we can help you improve patient safety, increase patient and staff satisfaction, gain efficiency and provide best clinical quality. This includes solutions combining digital platforms with consulting services.

### Collaborative approach

Our dedicated team of healthcare consultants will work in close cooperation with you to streamline your hospital workflows, manage changes and measure the results.

### Effective use of data

All solutions and innovations we offer are based on best-in-class clinical and operational data analysis using advanced Analytics and Artificial Intelligence tools.

### Innovative payment models

Our commitment is reinforced with new payment schemes based on realized outcomes, sharing risks and rewards.



### Part of Getinge 360° Services

To provide you with the best possible services, we are considering the entire journey of delivering healthcare. From value creation partnerships and financial solutions, to planning and design of workflows, project implementation, education and training, digital services and equipment uptime through preventive maintenance services. All aligned for your operational and financial goals.